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| CURRICULUM VITAECURRICULUM VITAECURRICULUM VITAE *MADHAV KUMAR JHA*  *Contact Information:*  Address:  A-54A Ram Chander Enclave  Mohan Garden Uttam Nagar  New Delhi-110059  **Mob: No: 09899535113**  *E-Mail:*  [madhav.jha10@gmail.com](mailto:madhav.jha10@gmail.com)  madhav.jha@yesbank.in | Career Objective  **A growth oriented and challenging position in a progressive organization where my skills are utilized in the best way with a scope of learning, innovation and career development**  Work Experience  **YES BANK LTD.**  **Experience-Sept.2012 –Till Date**  **Designation: Business Relationship Partner(Asst Manager)**  **Job Responsibility-**  ●Sales of Retail Liability Product (Saving A/C, Current A/c, Demat Trading A/C) & Insurance Product.  ●Maintaining relationship with HNI clients and obtain referrals to source new business.  ●cross selling of other financial product & services like LAP,PL ,HOME LOAN  **KOTAK MAHINDRA BANK**  **Experience-Jan 2011 –June 2012**  **Designation: Asst. Manager**  **Job Responsibility-**  ●Sales of Retail Liability Product (Saving A/C, Current A/c, Demat Trading A/C) & Insurance Product.  ●Maintaining relationship with HNI clients and obtain referrals to source new business.  ●Cross selling of other financial product & services like LAP,PL ,HOME LOAN  **HDFC BANK LTD**  **Experience-JAN 2007-JAN 2011**  **Designation:**Senior sales officer  Job Responsibility -●Sales of Retail Liability Product (Saving A/C, Current A/c, Demat Trading A/C) & Insurance Product.  Computer Proficiency  I am Comfortable with the following application packages:   * Excel * Internet * MS Word * MS PowerPoint | |
| *Personal Information:*  Date of Birth: 7th Nov. 1985  Sex: Male  Nationality: Indian  Marital Status: Married Languages Known:English & Hindi *Interests:-*  Interacting With People, Making friend, chatting | Academic Record  **BA(H)**  K S University Darbhanga Bihar April, 2005   * With Major Subjects Sanskrit (H), English, & History   **Intermediate**  BIHAR INTERMEDIAT COUNCIL June, 2002   * Done in Science. * Major subjects Included Physics ,Chemistry, Mathematics, English, Hindi   .  **Matriculation**  Bihar Board, Patna Mar. 2000   * Done with Math, Science, Social Science, English& Hindi.   Declaration  I confirm that the information provided by me is true to the best of my knowledge and belief.  Place : DELHI \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Date :  Signature | |
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